



# Colo Support Program™

## Helps colo and wholesale providers serve customers better—faster.

**When sustainability and competitiveness are on order, the question isn't whether to contain, but how.**

CSP for colocation and wholesale data center operators simplifies containment, enhances client service and saves money.

Polargy's complete portfolio of containment solutions can support any legacy or new build environment. The Polargy CSP streamlines your containment options with a suite of solutions and pricing tailored just for your site. Your custom solution set speeds client quotes and responses to RFPs, and makes deployments routine and seamless. Standard material kits and limited components minimizes inventory and makes repurposing parts fast and easy while reducing capital expenditures.

### Polargy's Colo Support Program Provides:



#### FLEXIBLE SOLUTIONS

- Modular Designs
- Adjustable Doors
- Floor Mounted Infrastructure
- Cabinet Supported Containment
- Ceiling Suspended Containment
- Innovative Cooling Accessories



#### CLIENT SERVICE TOOLKIT

- Pre-defined Architectures
- Pre-negotiated Pricing
- Quick-Quote & RFP Response
- Pre-determined MOPs
- Easy Change Management



#### DEPLOYMENT SUPPORT

- High & Low Density Clients
- Standard Material Kits
- Local Parts Stocking
- Short Lead Times
- Install Training
- Local Installation Resources

*“Saving energy and reducing our environmental impact are always front of mind at Verizon, and Polargy hit the mark in both areas.”*

**- Mark Capurso**  
Director, National Technical Operations, Verizon

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